



**Business Experience** *(Provide most recent work experience first)*

<b>Company:</b>	Address:
Position:	Annual salary:
Employed from (mm/aa): ( ) to ( )	
Person you report to:	May we contact this employer?
Briefly describe your business achievements:	
Describe duties and number of employees supervised:	

<b>Company:</b>	Address:
Position:	Annual salary:
Employed from (mm/aa): ( ) to ( )	
Person you reported to:	May we contact this employer?
Briefly describe your business achievements:	
Describe duties and number of employees supervised:	

<b>Company:</b>	Address:
Position:	Annual salary:
Employed from (mm/aa): ( ) to ( )	
Person you reported to:	May we contact this employer?
Briefly describe your business achievements:	
Describe duties and number of employees supervised:	

Do you intend to operate this business yourself?	If no, please name partners:
Have you owned or participated directly in a business venture?	If yes, give details:

**Note: Partners must complete a separate qualification application.**

**Personal Financial Statement**

Financial Condition as of (mm/yy) :

(       / 20       )
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Assets		Amount		Liabilities		Amount	
<b>Cash</b>	On Hand			<b>Notes Payable</b>	Bank loans		
					Other		
<b>Stocks</b>	At Market Value			<b>Mortgages</b>	Home		
					Real estate		
<b>Bonds</b>	At Market Value				Other		
<b>Other Receivables</b>				<b>Instalment Loans</b>			
<b>Real Estate</b>	Home			<b>Other Liabilities</b>	Others obligations		
	Other real estate						
<b>Retirement Accounts</b>	RRSP						
	Other						
<b>Personal Property</b>	Automobiles			<b>Total Liabilities</b>		<b>\$</b>	
	Other			<b>(Total Assets - Liabilities)</b>			
<b>Total Assets</b>		<b>\$</b>		<b>Net Worth</b>		<b>\$</b>	

Annual Income		Amount		Annual Expenditures		Amount	
Salary, Wages, Commissions, Etc.				Property taxes and assessments			
Dividends and interest				Income taxes			
Rentals (Net)				Real estate loan repayments or rent			
Business or professional income (Net)				Payments on contracts or other notes			
Other income (describe)				Insurance premiums			
				Household expenses			
				Credit card payments			
				Other expenditures (describe)			
<b>Prior 3 Years Income</b>							
20 (    ) 20 (    ) 20 (    )							
\$       \$       \$		<b>Total Income</b>	<b>\$</b>	<b>Total Expenditures</b>		<b>\$</b>	

Are you a guarantor, co-maker or endorser on anyone's debt?	Give details:
Do you have any other business connection?	Give Details:
Are there any suits or judgments against you?	Any Pending?
Have you ever gone through bankruptcy?	Give Details:

## Applicant Profile

Please provide us with information about yourself that would allow us to grant you a dealership:

How did you hear about us?

What led you to become interested in us?

What were the deciding factors that led you to contact us?

Why are you looking to invest in a dealership?

What does being part of a dealership system mean to you?

What does being an owner mean to you?

If you were awarded a dealership, what do you feel will be your most important contribution to your business?

How many hours a week would you be willing to work?

What level of income do you initially expect to earn from your business?

Is your family aware of your intention to purchase a dealership?

What geographical areas are you interested in?

1.

2.

What involvement do you have in the community?

What groups or sports affiliations do you presently have?

## Personal References

NAME	ADDRESS	TELEPHONE
		(    )
		(    )
		(    )

## Confidentiality Provision

The applicant understands that prior to executing a dealer agreement, Bell Distribution Inc ("BDI") may provide information and material which will be of a confidential nature concerning its system including, without limitation, the contents of the dealer agreement and other standard documents. The applicant agrees to keep all such information confidential and not to disclose the same to any competitor of Bell or any person, firm or corporation or obtain any benefit therefrom, directly or indirectly without the prior written consent of BDI.

## Acknowledgement and Consent

The applicant acknowledges that the statements and information provided in this application are true and represent accurate personal and financial conditions as of the date shown.

I hereby authorize, Bell and its representative to obtain any background information it deems necessary concerning this application, including but not confined to, reports from the credit bureaus, retail credit company, or any other source or agency that it considers appropriate.

I hereby authorize any bank, insurance company or other lender or financial institution or agency to disclose to you any information they may have pertaining to my financial affairs and for so doing this shall be their good and sufficient authority.

Candidate signature:  X	Date: ( YY / MM / DD )  20 / /
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**Please return your completed application form to:**

<b>ALBERTA &amp; B.C.</b>	<b>ONTARIO</b>	<b>QUÉBEC</b>
Email: western.expansion@bellworld.ca	Email: expansion@bellworld.ca	Email: expansion@bellworld.ca